## SY 2022-2023 LOWCOUNTRY YOUTH SERVICES REVENUE & EXPENSES

Last year, we were able to collect \$182,134.08 from grants, sponsorship, donations, programs and services. Because of your financial support, we were able to perform our duties in ensuring that Every Child Wins.

#### **EXPENSES**



10.36%

Administrative Costs



2.23% Marketing & Fundraising

Costs



80.90%

Program Costs



6.51%

Training/ Professional Devt. Costs

### MARKETING & FUNDRAISING COSTS

1.85%

0.38%

Advertising & Marketing

Printing

### TRAINING & PROFESSIONAL DEVT.

6.30%

0.21%

Conferences and Summits

Training and Development

#### **ADMINISTRATIVE COSTS**

0.04%

Insurance

1.00%

Meeting Cost

5.27%

Office Supplies & Software

0.10% Misc. Cost

3.95%

Payroll Expense & Payment Fees

#### PROGRAM COSTS

54.35% Salaries & Wages 13.36%

Meals and Entertainments, Meeting, Travel Costs 10.78%

Member benefits, Merchandise & Scholarships 2.41%

Food and Job Supplies

#### **REVENUE**

47.37% Grants / Funding

32.70% Donations / Sponsorships

12.99% Fee of Service

2.88% Membership Dues

2.34% Misc. Income

1.72% Event Income

\$ 127,543 Donations & Sponsorships \$ 95,164.39 Grants / Funding \$ 6,691.95 Event Income

**\$ 67 489.25 Fee of Service \$ 1,922.00 Membership Dues** 



# LYS 2022-2023 A SNAPSHOT OF OUR IMPACT AND GROWTH

YOUR SUPPORT MADE THIS POSSIBLE!

Gold Transparency **2023** 

Candid.

WE'VE EARNED OUR 2023 GOLD SEAL WITH CANDID.ORG

\$54,510

2022-2023
Annual Giving
TOTAL DONATIONS

**LYS NUMBERS SY. 2022 - 2023** 

6586 742

TOTAL COORDINATED TOTAL NUMBER OF ENGAGEMENT HOURS MENTEES SERVED

"

I will definitely be taking the stuff that I learned here (DGC) throughout the rest of my life

-DGC Mentee



2310 HOURS 81 MENTEES



603 HOURS
11 MENTEES



2580 HOURS 445 MENTEES



GIRLS ON THE RISE
762 HOURS
121 MENTEES





# LYS 2022-2023 A SNAPSHOT OF OUR IMPACT AND GROWTH

YOUR SUPPORT MADE THIS POSSIBLE!

## IN-SCHOOL MENTORSHIP IMPACT

Established Young Men
Rise cohorts at 13 schools
in 3 school districts



Established Girls on the Rise cohorts at 5 schools in 3 school districts

#### COMMUNITY BASED MENTORSHIP HIGHLIGHTS

OUR MENTEES DEDICATED

**637 HOURS** 

FOR COMMUNITY SERVICE

OUR GIRLS PACKED OVER

10,000
MENSTRUAL
PRODUCTS

FOR DONATION

OUR MENTEES HELPED ARRANGE OVER

2000 BOXES OF SUPPLIES

FOR DONATION

# **WORKSHOPS IMPLEMENTED**

LETS TALK ABOUT IT WORKSHOP MAKING PROUD CHOICES WORKSHOP HUDDLE UP FOR HEALTHY RELATIONSHIPS MENTAL HEALTH AWARENESS WORKSHOP

Having Lowcountry Youth Services come and bring Young Men Rise to my school has really had a positive impact on my scholars academically and behaviorally. Mr. Miller really helped my boys out by reinforcing things that I have been instilling in them since the start of the school year. It really does take a village to shape and change the mind of a child so they have an opportunity at a great education. YMR has provided my boys with so many life lesson skills and tools to implement into their everyday lives to one day be a power for good in society. I am really pleased and appreciative of the LYS and mentoring program.

-Bernard Williams, Stono Park Elementary